



The Independent Insurance Agents & Brokers of America,
Reagan Consulting and National Underwriter are proud to present

The 2005 Best Practices Agencies

Each year since 1993, IIABA and Reagan Consulting have studied the leading agencies and brokers in the country. We salute these firms for their participation in this year's study and congratulate them for their outstanding performance.

Alabama
Crawford Skinner Agency, Springville
Grimwood Insurance Agency, Inc., Huntsville
Thames Batre Mattei Beville & Ison, Mobile
Thompson Insurance, Inc., Montgomery

Arizona
Minard - Ames Insurance Group, Phoenix

Arkansas
Mark V. Williamson Co., Inc., Little Rock
Meadors & Adams, Inc., Little Rock

California
Barney and Barney, San Diego
Bolton & Company, Pasadena
John O. Bronson Co., Inc., Sacramento
Thoits Insurance Service, Inc., Mountain View
White & Company Insurance, Inc., Santa Monica
Woodruff, Sawyer & Company, San Francisco

Colorado
All Colorado Insurance Service, Denver
Cherry Creek Insurance Group, Greenwood Village
Ritkin Insurance Associates, Greenwood Village
Van Gilder Insurance Corp, Denver

Connecticut
AAA Allied Group, West Hartford
Insurance & Financial Services, Inc., Stamford
Jones, Raphael & Oulundsen, Inc., New Britain
R.C. Knox and Company, Hartford

Delaware
Wilgus Associates, Inc., Bethany Beach
Williams Insurance Agency, Inc., Rehoboth Beach

Florida
Collinsworth, Alter, Lambert, Inc., Palm Beach Gardens
Earl Bacon Agency, Tallahassee
Gateway Insurance Agency, Fort Lauderdale
Harden & Associates, Inc., Jacksonville
J. Rolfe Davis Insurance Agency, LLC, Maitland
Lassiter-Ware, Inc., Leesburg
Thomas E. Corkhill Ins. Agency, Orlando

Georgia
BB&T/Huffines-Russell, Alpharetta
Cameron & Roberts Insurance, Lithonia
J. Smith Lanier, West Point
Jim Anderson and Company, Lawrenceville
Little & Smith, Inc., Marietta
Love, Douglas & Pope, Inc., Alpharetta
Prime Financial Services, Inc., Jonesboro

Hawaii
Business Insurance Services, Inc., Honolulu

Illinois
J.L. Hubbard Insurance and Bonds Agency, Inc., Decatur
McCarthy & Trinka, Inc., Oak Brook
The Horton Group, Orland Park
The Unland Companies, Pekin
Williams - Manny, Inc., Rockford

Indiana
Gibson Insurance Agency, Inc., South Bend
Heiny Insurance Agency, Inc., Monticello
Hupe Insurance Service, Ft. Wayne
M-J Insurance, Inc., Indianapolis
W.M. Regnier & Co., Inc., Highland

Iowa
A&J Petersburg Agency, Decorah
LaMar Mulock Condon Company, West Des Moines

Kansas
Al Shank Insurance, Inc., Liberal
Bridges Group, Inc., Norton
Elliott Insurance Group, Louisburg
Fee Insurance Group, Hutchinson
Frewen Insurance Agency, Inc., St. Francis
Haake Companies, Overland Park
IMA of Kansas, Inc., Wichita

Kentucky
Blake, Hart, Taylor & Wiseman Insurance Agency, Inc., Bowling Green
Higgins Insurance, Inc., Hopkinsville
Langan - Insurance, Benefits & Financial Services, Louisville

Louisiana
Eustis Insurance, Inc., New Orleans
Knox Insurance Group LLC, Lafayette

Maine
Blackwell Insurance Agency, Corinth
Clark Associates, Portland

Maryland
Avon-Dixon Insurance, Easton
ISG International, Inc., Cambridge
Joseph W. McCartin Insurance, Inc., College Park
Riggs, Counselman, Michaels & Downes, Inc., Baltimore
Rossman-Hurt-Hoffman, Inc., Elliott City

Massachusetts
Baldwin/Welsh & Parker Insurance Agencies, Wayland
Gaudette Insurance Agency, Inc., Whitinsville
L.V. Toole Insurance, Incorporated, Lee
MassOne Insurance Agency, Inc., Greenfield
Murphy Insurance Agency, Bolton
The Protector Group, Worcester

Michigan
Berends Hendricks Stuit Ins. Agency, Grandville
Eilber Insurance Agency, Port Hope
Fawcett/Dopke Agency, Inc., Traverse City
The Regency Insurance Group, Okemos
Universal Insurance Services, Inc., Grand Rapids
Veenstra Insurance Agency, Farmington Hills

Minnesota
The Christensen Group-IRI, Minneapolis
M&M Insurance Agency of Mapleton, Inc., Mapleton

Mississippi
Hancock Insurance Agency, Inc., Bay St. Louis
Liberty Insurance Agency, Inc., Liberty
M&F Insurance Group, Inc., Kosciusko
Ross & Yergler Insurance Agency, Jackson
The Bottrell Insurance Agency, Inc., Jackson
Tretout Insurance Agency, Inc., Bay St. Louis

Missouri
Akers & Arney Insurance Associates, Branson
Ollis and Company, Springfield
The Insurancenter, Joplin
Willis Insurance Agency, Inc., Cassville

Montana
Hobson Insurance, Hobson
Payne Financial Group, Inc., Missoula

Nebraska
Grace/Mayer Insurance Agency, Inc., Omaha
Greco Insurance, Papillion
Miller-Monroe-Farrell, Nebraska City
Ryder Rosacker McCue & Huston, Grand Island
The Harry A. Koch Co., Omaha
UNICO Group, Inc., Lincoln

Nevada
Aniello Insurance Agency, Las Vegas

New Jersey
Allen & Stults Co., Inc., Highstown
The Bogle Agency, Inc., Lyndhurst
Bollinger Inc., Short Hills
Britton-Selg-Stanford Agency, Roselle Park
Nottingham Agency, Hamilton Square
Otterstedt Agency, Englewood Cliffs
Schenck Agency, Metuchen
The Chadler Group, Inc., Fairfield
Tri-County Agency of Brick, Inc., Brick
Van Dyk Group, Beach Haven

New Mexico
Burke Insurance Group, Inc., Las Cruces
Kinney Agency Inc., Albuquerque

New York
Antalek & Moore Insurance Agency LLC, Beacon
Austin & Co., Inc., Albany
Capital Bauer Ins Agency Inc., Albany
Marshall & Sterling Enterprises, Inc., Poughkeepsie
Perry & Carroll, Inc., Elmira
SKCG Group, Inc., White Plains
Spain Agency, Mahopac
The Treiber Group, LLC, Garden City

North Carolina
C.B. Taylor Insurance Agency, Inc., Clinton
Edwards, Church & Muse, Inc., Charlotte
Robinson and Stith Insurance, New Bern
Walker Robinson Clark, Statesville

North Dakota
AMERICAN INSURANCE, INC., Dickinson
Mostad Insurance Services, Langdon
Warner & Company, Fargo

Ohio
Carroll Insurance, Inc., Maumee
Hamler Fisher Insurance Agency, West Milton
Hylant Group, Inc., Toledo
The Brower Insurance Agency, Inc., Dayton

Oklahoma
Ed Berrong Insurance Agency, Weatherford
Medley/Turrentine & Associates, Oklahoma City
North American Group, Oklahoma City

Oregon
Elliott, Powell, Baden & Baker, Inc., Portland
Fullerton & Company, Portland
Madeira-Cooper & Co., Inc., Oregon City
The Partners Group, LTD, Portland

Pennsylvania
DGK Insurance, Factoryville
The Rigg Darlington Group, Exton

Rhode Island
Loiselle Insurance Agency, Pawtucket
Raymond Insurance Agency, Coventry

South Carolina
Anderson Insurance Associates, LLC, Charleston
CWS Insurance Agency, Inc., Spartanburg
Peoples Underwriters, Inc., Conway
Puckett Schetz & Hogan Insurance Agency, Myrtle Beach
Rosenfeld Einstein, Greenville

Tennessee
Crichton Brandon Jackson & Ward, Inc., Nashville
Lipscomb & Pitts Insurance, LLC, Memphis
TIS Insurance Services, Inc., Knoxville

Texas
Bigham Kiewer Chapman Watts Insurance Agency, Killen
Bosworth & Associates, Tyler
Brady, Chapman, Holland & Assoc., Houston
GEM Insurance Agencies, LP, Houston
Insurance Alliance, Houston
Lynn, Kiecke, Lackey Insurance Group, Bellville
McQueary Henry Bowles Troy, LLP, Dallas
Pathfinder/L&D Insurance Group, LLC, Houston
Texas Associates Insurance Agency, Inc., Austin

Utah
Breitweiser Insurance Services, Ogden
Fred A. Moreton & Company, Salt Lake City

Vermont
Kinney Pike Insurance, Inc., Rutland

Virginia
All American Insurers, Midlothian
Scott Insurance, Lynchburg
Thomas Rutherford, Inc., Roanoke
Welch, Graham & Ogden Insurance, Inc., Chantilly

Washington
AAA Insurance Agency, Bellevue
Bratrud Middleton, Inc., Tacoma

Wisconsin
Abel Insurance & Associates, Ltd., Kaukauna
Baer Insurance Services, Madison
Burkart - Heisdorf Insurance, Sheboygan
Fitzgerald Clayton James & Kasten, Inc., Mequon
Marsh Agency, Rice Lake
Mortenson, Matzelle & Meldrum, Inc., Madison
Schwarz Insurance Agency, Inc., Prairie du Sac
The Starr Group, Greenfield

Wyoming
Barlow Agency, Inc., Gillette
Bob Elmer Insurance, Rock Springs
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